



### BUSINESS OPPORTUNITY WORKSHEET

PREPARED FOR: \_\_\_\_\_

DATE: \_\_\_\_\_

WHAT WORK ARE YOU PRESENTLY MISSING OR SENDING OUT TO BE DONE BECAUSE YOU DO NOT HAVE THE EQUIPMENT IN HOUSE TO DO THE WORK? (I.E., BRAKES, BALANCE, A/C, ETC.)

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NUMBER OF TIMES EQUIPMENT WOULD BE USED PER MONTH (A) \_\_\_\_\_

ESTIMATED LABOR CHARGED PER USE (B) \$ \_\_\_\_\_

LABOR INCOME (A x B) = (C) \$ \_\_\_\_\_

ESTIMATED PARTS SALES PER USE (D) \$ \_\_\_\_\_

PARTS INCOME (A x D) = (E) \$ \_\_\_\_\_

TOTAL MONTHLY INCOME (C + E) = (F) \$ \_\_\_\_\_

LABOR HOURS \_\_\_\_\_ @ \$ PER HOUR \_\_\_\_\_ (G) \$ \_\_\_\_\_

SUPPLIES CONSUMED (NON-CHARGEABLE) (H) \$ \_\_\_\_\_

COST FOR PARTS CHARGED PER USE (J) \$ \_\_\_\_\_

TOTAL COST FOR PARTS (A x J) = (K) \$ \_\_\_\_\_

COST TO PROVIDE THE SERVICE (G + H + K) = (L) \$ \_\_\_\_\_

GROSS PROFIT ON SERVICE (F - L) = (M) \$ \_\_\_\_\_

MONTHLY LEASE PAYMENT (N) \$ \_\_\_\_\_

NET MONTHLY PROFIT (M - N) = (P) \$ \_\_\_\_\_

NET ANNUAL PROFIT (P x 12) \$ \_\_\_\_\_

THIS ANALYSIS IS ONLY A PROJECTION, NOT A GUARANTEE OF PROFITS. YOUR RESULTS MAY VARY.

FOR ADDITIONAL INFORMATION CALL WOLCO 800-487-3636